AVAILABLE NOW · FULL-TIME OR PART-TIME · AUSTRALIAN PERMANENT RESIDENT

MAK PEARCE

makapearce@gmail.com
0435 199 993
Kyneton → moving to Melbourne

ABOUT ME

I'm 20, outgoing and a great communicator. I enjoy meeting new people, and outside work I'm usually skateboarding with friends, snowboarding or rock climbing.

I like helping people, figuring out how things work and building friendships along the way. I'm happy to be the beginner, ask questions and put in the time to learn something properly. I'd love to work somewhere with good people who look out for each other, where I can learn, feel valued, ask all the questions and make a real contribution.

SCAN FOR MY WEBSITE

EXPERIENCE

4 ROLES · 3+ YEARS

SEPT 2025 – SEPT 2026

Retail Sales Assistant — Easy Store · Kyneton

- Assisted in the screen printing studio and oversaw DTF printing: preparing designs, setting up equipment and handling garments.
- Served customers on the floor every day, helping them find the right sizes and styles and processing sales.
- Supported the online store and created marketing content for social media.
- Performed stocktakes and inventory control, and restocked apparel to keep the floor well presented.

APR 2025 – SEPT 2025

Retail Sales Assistant — Torpedo7 · Frankton, NZ

- Advised customers on snowboards and gear, and fitted boots and bindings.
- Attended product days and events, liaised with brand reps and tested new stock.
- Operated POS systems and handled sales, returns and exchanges.
- Restocked and merchandised displays, and packed online orders for shipping.

OCT 2023 – APR 2025

Storeman + Customer Service — Watts Fresh · Kyneton

- Provided 2IC support and guidance to junior staff.
- Helped customers with product selection and knowledge to drive sales.
- Restocked merchandise and kept shelves fully stocked.
- Assisted with regular stocktakes, inventory levels and reporting.

JAN 2023 – 2025

Event Assistant — House of Sol · Kyneton

- Set up and packed down events, including furniture, decorations and equipment, so each space was ready on time.
- Delivered friendly customer service and a welcoming atmosphere for every guest.
- Worked alongside the events team, stepping in wherever help was needed and keeping the venue tidy and safe.

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WHY ME

I TURN UP WITH A SMILE.

I work hard and I'm someone people can rely on. I've spent the past three years working across four jobs. At Watts Fresh, I was trusted to step up as 2IC and help newer staff find their feet.

I LOVE LEARNING.

I'm curious about how things work and love learning from people who know their stuff. At Torpedo7, I learnt boot fitting and gear advice, and at Easy Store, I picked up screen printing. Give me something new to learn and I'll get stuck in.

I CARE ABOUT PEOPLE.

Whether I'm helping someone on the shop floor or welcoming guests at House of Sol events, I want people to feel comfortable and looked after. I'm also RSA and first aid certified.

COUNT ON ME.

I like being part of a team, and I'm comfortable getting on with a job on my own too. If someone needs a hand or something needs doing, I'm happy to help.

SKILLS

Customer service
Friendly, clear and happy to help. Customer-facing at four workplaces.

Work ethic & reliability
Works hard, on time and gets the job done properly.

Product knowledge & sales
Fitted boots and bindings and advised on gear at Torpedo7.

Systems
POS sales, returns and exchanges. Confident on Apple Mac.

Stock & merchandising
Restocking, stocktakes, inventory reporting and displays.

Leadership
2IC at Watts Fresh, supporting and guiding junior staff.

EDUCATION

Braemar College VCE · OCT 2024

- Specialised in Media Art, Hospitality and Economics
- Braemar Snowboarding Representative, 2019–2024
- Student assistant, Victoria Snowboarding Competition

CERTIFICATES

RSA · Liquor Control Victoria	Jan 2025
First Aid · St John (HLTAID009–011)	Feb 2025
Barista · Espresso Coffee	Certified

WHEN I'M NOT AT WORK

Skating with mates / **Chasing fresh snow** / **Climbing walls** / **Vintage designer finds** / **Nature hikes** / **Travel** / **Finding the best food in town**

REFEREES

Jake Safstrom **0400 976 716**
House of Sol

Joey Stone **0431 380 540**
Easy Store